

# SHAN AMAN-RANA

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Citizenship: Pakistan  
Gender: Female

## ACADEMIC POSITIONS:

2022- Assistant Professor of Economics  
University of Virginia, Department of Economics  
2020-2022 *COVID-19 based temporary break*  
2019 Assistant Professor of Economics  
University of Virginia, Department of Economics

## VISITING ACADEMIC POSITIONS:

Fall 2024 Visiting Faculty, Yale University, Department of Economics,  
Spring 2025 Visiting Faculty, Princeton University, Department of Economics and Department of Political Science

## AFFILIATIONS:

2023- Invited Researcher, J-PAL  
2015- International Growth Centre (IGC)  
2019- Centre for Economic Research Pakistan (CERP)  
2019- Democracy initiative, Corruption Lab for Ethics, Accountability, and the Rule of Law (CLEAR)  
2021- Fellow, Mahbub-ul-Haq Research Center, LUMS, Pakistan  
2020- Visiting Senior Fellow, Pakistan Institute of Development Economics (PIDE)  
2018-2021 Bissau Economics Lab (BELAB)

## EDUCATION:

2014-2019 PhD Economics, London School of Economics  
2013-2014 MRes Economics, London School of Economics  
2010-2011 MSc. Economics, London School of Economics

## FIELDS OF INTEREST:

Development Economics, Political Economy, Organizational Economics

## RESEARCH

### Publications/Accepted papers

Spillovers in State Capacity Building: Evidence from the Digitization of Land Records in Pakistan (w/ Clement Minaudier (City University), *Forthcoming, American Economic Review, 2026*

Informal Fiscal Systems in Developing Countries (w/ Clement Minaudier (City University) and Sandip Sukhtankar (UVA)), *Accepted, Journal of Development Economics, 2025*

Meritocracy in a Bureaucracy, *Journal of Development Economics, 2025*

## **SHAN AMAN-RANA**

Team Size and Diversity (w/ Alexia Delfino (Bocconi University) and Brais Álvarez Pereira (Universidade NOVA SBE)), *Journal of Economic Behavior and Organization*, 2024

### **Working Papers (under review or ready to be submitted)**

Screen Now, Save Later? The Trade-Off between Administrative Ordeals and Fraud (w/ Daniel Gingerich (UVA) and Sandip Sukhtankar (UVA)), *(R&R (second round), American Economic Journal: Economic Policy)*, 2026

### **Other working papers**

Bureaucratic Deliberation and Performance: Evidence from a Field Experiment in Benin (w/ Leonard Wantchekon (Princeton University) and Lazare Kovo (Emory University)), 2026

### **Work in progress (at advanced stage):**

Advisor Gender and Performance (w/ Alexia Delfino (Bocconi University), Clement Minaudier (City University), Brais Álvarez Pereira (Universidade NOVA SBE) and Shamyla Chaudry (Lahore School of Economics))

### **Work in progress (at preliminary stage - titles subject to change)**

The Political Economy of Urban Waste (w/ Asim I. Khwaja (Harvard) and Shing-Yi Wang (Wharton, UPenn))

Structure of Services and Public Service Delivery (w/ Capt. Retd. Ikram-ul-Haq (PLRA))

Technology and Trust in the State (w/ Claudio Ferraz (UBC) and Capt. Retd. Ikram-ul-Haq (PLRA))

Coordination among Female Entrepreneurs (w/ Leonard Wantchekon (Princeton) and Suman Zahra (independent researcher))

Colorism and the Marriage Market (w/ Siwan Anderson (UBC) and Ritika Gupta (UVA))

## **GRANTS:**

### **External**

2025	PEDL (40K GBP as co-PI)
2025	JPAL Governance Initiative (~75K USD as co-PI)
2024	International Growth Center (three awards ~ 30K, ~20K, ~30K GBP as co-PI)
2022	International Growth Center (~ 40,000 GBP as co-PI)
2021	JPAL Crime and Violence Initiative grant (75,000 USD as co-PI) <i>Returned due to COVID-related challenges.</i>
2018	Research Grant (5,000 GBP), STICERD
2014	Research Grant (20,000 GBP), International Growth Centre (IGC)
2014	PhD Field Research Grant (5000 USD), Institute of Development and Economic Alternatives (IDEAS), Pakistan
2014	Research Grant (140,000 USD), United States Institute of Peace (with Dr. Jacob Shapiro, Dr. Ali Cheema and Mr. Zulfiqar Hameed)
2012-2013	Research Fund, Murray Edwards College, University of Cambridge

### **Internal (UVA based)**

2025	Bankard Fund for Political Economy (~35,000 USD), UVA
2024	Quantitative Collaborative (10,000 USD), UVA
2020, 2021	Quantitative Collaborative (12,500 USD), UVA
2020, 2021	Bankard Fund for Political Economy (30,000 USD), UVA

**AWARDS, SCHOLARSHIPS AND FELLOWSHIPS:**

2024	Undergraduate Economics Summer Research Assistantship Fund (UVA)
2024-25	Roger Sherman Research Fellow Award for Faculty Excellence
2013-2018	Economics Department Award, Full Scholarship, PhD Economics, LSE
2013	Offered Visiting Student Research Collaborator (VSRC), Princeton University, Department of Politics, under Dr. Jacob N. Shapiro
2013	Offered Visiting Graduate Student, University of California San Diego (UCSD), Economics Department under Prof. Eli Berman
2011-2013	Cambridge Commonwealth Trust- HEC Pakistan, Full PhD Scholarship
2009-2011	Master's Award, Full Scholarship, MSc. Economics, London School of Economics
2007	Best in Academics, Civil Service of Pakistan
2007	Best Research Paper, Civil Service of Pakistan
2006	President of Pakistan Gold Medal, Best Probationary Officer, Civil Services of Pakistan
2006	Best in Academics, Civil Service of Pakistan
2003	Gold Medal, MSc. Economics, Lahore School of Economics
2003	Silver Medal, Dean's Honor List, Lahore School of Economics
2002	Gold Medal, M.B.A. Program, Lahore School of Economics
2002	Silver Medal, M.B.A. Program, Lahore School of Economics
2002	Full Scholarship, MSc. Economics, Lahore School of Economics

**TEACHING AWARDS:**

2021, 2022	Appreciation from UVA Career Center
2016	LSE Best Class Teacher Award
2016	Nominated for LSE Students' Union Student-led Most Inspirational Teacher Award
2012-2013	Best Teaching Fellow in the Economics Tripos, University of Cambridge

**TEACHING EXPERIENCE:**

**Invited lectures**

2025	Development Econ, PhD Economics, Economics Department, Princeton University
2023	Clientelism and state capture (Ph.D level), Politics Department, Princeton University
2023	Bureaucracy in the developing world (Master's level), School of Public and International Affairs (SPIA), Princeton University

**Core teaching**

2022-	PhD Econ Math Camp, Department of Economics, University of Virginia
2019-	Economic Development, Department of Economics, University of Virginia
2015-2018	Micro and Macro for Public Policy, Master of Public Administration, School of Public Policy, LSE
2013-2018	Empirical Methods for Public Policy, Executive Master of Public Administration (EMPA), School of Public Policy, LSE
2013-2018	Economic Policy Analysis, Executive Master of Public Administration (EMPA), School of Public Policy, LSE
2013-2014	Political Science & Public Policy, Executive Master of Public Administration (EMPA), School of Public Policy, LSE
2012-2013	Economics of Developing Countries, Undergraduate Tripos Part IIB, Department of Economics, University of Cambridge
2011-2012	Development Economics, Undergraduate Tripos Part I, Department of Economics, University of Cambridge

## **SHAN AMAN-RANA**

2002-2004 Microeconomics, Masters level, Department of Economics, Lahore School of Economics

### **ADVISING**

#### **PhD Econ students (initial placement)**

2024 Jessica Montgomery, AP, University of Kentucky  
Avantika Prabhakar, AP, Ashoka University  
2021 Luan Santos, Quantitative Analytics Senior, Freddie Mac

#### **Master's student (initial placement)**

2023 Fatimah Shaalan, Research Assistant, Federal Reserve Board

#### **Research Assistants (initial placement)**

2019-2025 Yanwen Wang, PhD Econ, Cornell University  
Kathryn Enrique, PhD Econ, Vanderbilt University  
Joshua Mazhar, Masters, Engineering Columbia University  
Shenyi (Alex) Chen, Masters Cornell  
Yuanzhan Gao, Masters, Berkeley (*declined*)  
Da Lin, MSc. Computer Sciences, Duke University  
Ryan Keller, Senior Associate, Berkeley Research Group  
Dylan Klapper, Business Analyst, Capital One

#### **Research Interns (initial placement)**

Haider Nafees Ahmed, Undergraduate Econ, Duke University  
Ahmad Hassan Faiz Chaddhar, Undergraduate Econ, NYU

#### **OTHER POSITIONS HELD:**

2017 Research Assistant for Prof. Oriana Bandiera, London School of Economics  
2005-2019 Pakistan Administrative Services (PAS) civil servant, Government of Pakistan  
2004 Research Associate, WWF-Pakistan

#### **SEMINAR AND CONFERENCE PRESENTATIONS (including scheduled\*):**

2026 **Seminars:** UW Madison Public Econ Seminar\*; Development Seminar UC Davis\*; Dev Seminar UC Irvine\*  
**Conferences:** Washington Area Meeting of Economic Scientists (GMU)\*  
*Invited to attend\**: Berkeley Conference on State Building in Developing Countries, NBER Organizational Econ meeting, Annual Organizational and Political Economics Conference (Utah)

2025 **Seminars:** Development Econ Workshop (Economics, Princeton); Center for Economic Studies (US Census Bureau) - *postponed by them following govt policy*  
**Conferences:** Game Theory, Political Economy and Development (Princeton-African School of Econ Research Hub and Moroccan Game Theory Center); Kuznets conference (Yale); Pacific Conference for Development Econ - PACDEV (UCLA, USC); Emerging Research in State Capacity and Political Economy Conference (Oxford) *cancelled*  
*Invited to attend:* NBER Organizational Econ meeting, BREAD & Princeton Conference on Development Economics, Annual Organizational and Political Economics Conference (Utah) *cancelled*

2024 **Seminars:** MIT Organizational Econ Seminar, Yale Development Seminar, UVA Econ Dept (internal)  
**Conferences:** DC Political Economy Center (DCPEC) Research Workshop (Georgetown University); NEUDC (Northeastern), STEG-CEPR annual conference (Barcelona),

## **SHAN AMAN-RANA**

ThReD Conference (MIT Sloan), Annual Organizational and Political Economics Conference (Utah), Midwest Political Science Association annual meeting (Chicago), Midwestern International Economic Development Conference (University of Chicago); NBER Organization Economics Spring Meeting; RIDGE/LACEA Political Economy Workshop (Chile); SIOE, *cancelled* (University of Chicago); American Political Science Association Annual Meeting, *cancelled* (Philadelphia)

*Invited to attend:* Washington-Area Political Economy Conference, DC Political Economy Center (DCPEC) at Georgetown and Johns Hopkins University, NBER SI Development Economics, NBER Organizational Econ Fall meeting

*Invited to discuss:* Organizational Economics Workshop (Cornell University, *declined*)

2023	<p><b>Seminars:</b> UVA Econ Dept (internal); CREB Development Research Seminar Lahore School of Econ (<i>cancelled</i>)</p> <p><b>Conferences:</b> Empirical Management Conference (Stanford); Path2Dev Conference; Southern Economic Association annual meeting; IEA - World Congress (<i>declined</i>); WADES (George Washington University); Entrepreneurship and Private Enterprise Development Workshop (George Mason)</p> <p><i>Invited to attend:</i> NBER Organizational Econ; NBER Compensation of Top Executives: Determinants and Consequences; Firms, trade and development conference (Yale)</p>
2022	<p><b>Seminars:</b> UVA (Experimental Economics Reading group); University of Delaware; Quantitative Collaborative Lunch Series; Indian Institute of Management Ahmedabad, SIOE University of Toronto, Workshop on Corruption and Institutions</p> <p><b>Conferences:</b> Workshop on Entrepreneurial Finance and Innovation by Mike Ewens (Caltech) and Song Ma (Yale SOM) (as discussant); Pathways to Development Conference, LUMS; <i>Invited to attend:</i> NBER Organizational Econ; NBER SI Gender in the Economy</p>
2021	<p><b>Seminars (online):</b> Development seminar University of Michigan; Fordham University; IFPRI; Iowa State University; Williams College; UVA (Development Economics)</p> <p><b>Conferences (online, except**):</b> NBER Organizational Economics fall meeting**; NEUDC (Boston University); Southern Economic Association (SEA); UVA-Richmond Fed-Duke Jamboree; WADES (Georgetown); IEA (<i>cancelled</i>); Society for Institutional and Organizational Economics (SIOE); London School of Economics Workshop on Clientelism</p>
2020	<p><b>Seminars:</b> UVA Junior Economists Lunch Series</p> <p><b>Conferences:</b> WADES (<i>cancelled</i>); IEA (<i>cancelled</i>); EALE SOLE AASLE World Conference (<i>cancelled</i>); Midwest International Economic Development Conference (<i>cancelled</i>)</p>
2019	<p><b>Seminars:</b> Queen Mary University of London; World Bank; University of Toronto; University of Virginia; Lahore University of Management Sciences</p>
2018	<p><b>Seminars:</b> Institute of Fiscal Studies; London School of Economics (Development, STICERD, Political Science and Political Economy seminars)</p> <p><b>Conferences:</b> Stanford and UC Berkeley: Fourth Development and Political Economics SF Bay Area conference, UC Berkeley</p>
2017	<p><b>Seminars:</b> London School of Economics (Development, Labor, STICERD, Political Science and Political Economy seminars)</p> <p><b>Conferences:</b> IEA; North American Summer Meeting; Annual Congress of the European Economic Association (EEA-ESEM), NEUDC (Tufts University)</p>

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## **REFEREEING**

*American Economic Review, Econometrica, Quarterly Journal of Economics, Review of Economic Studies, Journal of Political Economy, AEJ: Applied, AEJ: Economic Policy, AER Insights, Review of Economics and Statistics, Nature Cities, Economic Journal, Journal of Labor Economics, Journal of Development Econ, Journal of Public Economics, Economica, Journal of Economic Behavior and Organization, Journal of Law, Economics and Organization, Economic Development and Cultural Change, Economic Letters, Oxford Economic Papers*

## **PROFESSIONAL SERVICE**

### **Department service**

2024, 2025	Committee for the Distinguished Majors Program (UVA)
2023	Development Workshop Organizer (UVA)
2023	Political Economy and Economic History Reading Group Organizer (w/ Kerem Cosar, UVA)

### **University service**

2022	Organized a conference on corruption and institutions (CLEAR Lab UVA)
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### **National service**

2024	Invited talk: <i>How research changes the world</i> , Salus Populi Foundation, Yale University
2022, 2023	Mentoring job market candidates, Association for Mentoring and Inclusion in Economics (AMIE)
2021	Scientific programme committee, Society for Institutional and Organizational Economics (SIOE), MIT

### **International service**

2023-2024	Founded <i>Azad Soch</i> – an advocacy organization that takes research to films. <a href="https://sites.google.com/view/azadsoch">https://sites.google.com/view/azadsoch</a>
2014	Conference convened: Institutions and their Discontents: Rethinking Economic Development in South Asia, University of Cambridge